PENNY BLACK CAMPAIGNS & RESULTS



REPEAT PURCHASE

NEW CUSTOMER WELCOME OFFER

2-5%

Scan rate

2.5%

Conversion rate

£1.50

Revenue per Print



4-6X PAUL VALENTINE **ROI** Hello Ilenia. Congrats on your first PAUL VALENTINE piece, may it be a life-long love affair! By the way, it's official: you're now part of our global PV community! For you to expand your stack and design your layering, here's 15% OFF your next purchase. SCAN NOW UNLOCK YOUR DISCOUNT OR USE CODE: 150FF *Available for a limited time only. *This discount code can only be applied to regular prices, it is not valid during other promotional periods. GET SOCIAL @PAULVALENTINE f @ 0 0

REPEAT PURCHASE

RETURN CUSTOMER OFFER

5-10%

Scan rate

3-4%

Conversion rate

£2.50

Revenue per Print



8-10X

ROI

Hi Sonu,

We absolutely love seeing you are a big fan of Yepoda! It's the third time you bought from us. As a special thank you, we are offering a small gift!

Scan now to get

15% DISCOUNT + The Lucky Socks
on your next order!



SCAN THE QR CODE TO REDEEM YOUR OFFER!

INCREASING CLTV

CROSS-SELL & UP-SELL

5-10%

Scan rate

2.5%

Conversion rate

£1.75

Revenue per Print



Hey Morwenna,
Thanks for ordering from our
Biome One Range.

To show our appreciation, we're gifting
you an exclusive 15% off your next
purchase from our Biome One Range.

Just scant the OR code below for the
discount to be automatically applied at
the checkout.

@cultured.biomecare

INCREASING

NEWSLETTER SIGN-UP

2-4%

Scan rate

1.3%

Conversion rate

£0.75

Revenue per Print

PAUL VALENTINE

Hey Hekla,

We hope you enjoy your PAUL VALENTINE jewellery and that it will become a cherished piece of your collection. As a thank you for your loyalty, we would like to offer you a

10% discount

on your next purchase.

To claim your discount, simply sign up for our Whatsapp newsletter by scanning the QR code below. Once you have subscribed to the newsletter, we will send you a code to use at checkout.

SCAN NOW TO UNLOCK YOUR DISCOUNT



GET SOCIAL @PAULVALENTINE









3-5X

ROI

Hi Ajay,

Thanks for placing your first order with Bigvits. We're delighted to welcome you and look forward to helping you achieve your health goals.

By signing up to our Newsletter, you'll get:

- Exclusive discounts
- · Early access to sales
- Insights from our Nutritionists
- News & offers for products you're interested in





*Offer valid for 30 days

INCREASING CLTV

8-12%

Scan rate

2.75%

Conversion rate

£1.75

Revenue per Print

SUBSCRIPTION SIGN-UP



INCREASING CLTV

LOYALTY PROGRAM ENGAGEMENT

15-20%

Scan rate

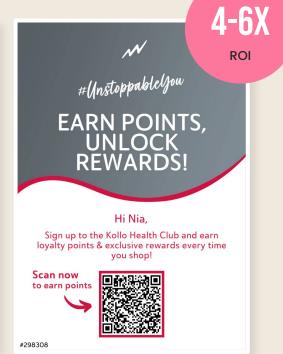
4.5%

Conversion rate

£2

Revenue per Print





INCREASING ADVOCACY

USER GENERATED CONTENT

Scan rate

1.5%

Conversion rate

£0.75

Revenue per Print

Tell us about your experience

Hello Todd,

Thank you for your last order!

We hope you're happy with it. When you've got a minute to spare, would you consider writing us a review?

Your feedback helps us make our supplements and services even better. But it's not just Inessa you'll be helping. Your opinion lets other customers make an informed choice.

Your time is precious, so to show our appreciation, we'll give you:

10% OFF your next purchase

...valid for six months after your review!



to leave a review and redeem vour discount

Order no: IW118559

f /inessawellness @inessa_wellness

2-3X

ROI

Hello, Samuel

When it comes to Collagen Zooki, the best results come from a minimum of 6 to 8 weeks of consistent use. This gives time to allow for 2 skin cycles to pass and results to really set in. To track your progress, we always recommend taking photos of your skin at monthly intervals as a way of staying motivated and consistent, and would love it if you would share your progress with us.

Scan the QR code below and we'll email you a monthly reminder to take your progress picture - plus we'll give you £20 in reward points if you share your 3 months of progress with us!

or feedback, please don't hesitate to get in touch at hello@yourzooki.com or 01253 928393

Scan the QR code to track your progress, set monthly reminders and get £20 off



We're always here to help so if you have any questions, thoughts

Take your first progress picture

INCREASING ADVOCACY

REFER A FRIEND

3%

Scan rate

2.4%

Conversion rate

£1.50

Revenue per Print



Hey Lucy,

Why not share the love?

Refer a friend or family member today and get yourself a little treat.

We noticed you have subscribed to become a regular customer and as a thank you, we would love you to share the benefits of our products with your friends and family.





Scan this QR code for 15% off Start referring in 3 easy steps:

1. Scan now and sign in to STW Rewards

- 2. Share your link with a friend or family member
- 3. They get exclusive discounts and so do you!



simonethomaswellness.com

SURI

4-6X

ROI

A small token.

Hey Louise, Thank you for your order!

Use the code below to get 15% off your next order, or share it with a lucky friend.*

Your discount code:

LOUISE-2B8Y

*Valid for 3 months, not applicable to products on sale or subscription plans.

1 use per customer



@discoversuri #SustainableRituals

ENHANCING CUSTOMER EXPERIENCE

FIRST PARTY DATA CAPTURE

5%

Scan rate

1.5%

Conversion rate

£1

Revenue per Print



3-5X

ROI

Dr Sam's

Get 100 loyalty points!

Hey John,

It's time to achieve compliment-worthy skin

Take our new **routine finder** to discover your custom plan...and receive 100 Loyalty Points.



Scan here

Your perfect skincare routine in 60 seconds

ENHANCING CUSTOMER EXPERIENCE

EDUCATIONAL CONTENT

2-5%

Scan rate

0.5%

Conversion rate

£0.50

Revenue per Print



Hi Luc,

Thanks for choosing to shop with **Bigvits** again, we hope you found everything you were looking for.

Lion's Mane Mushroom is a popular, natural supplement that can support your mental wellbeing. Benefits can include mental clarity, focus and a feeling of calm, while supporting your brain and nerve cell health.

Take one capsule two times per day with water.

SCAN HERE

to find out more about Lion's Mane Mushroom.



Hello,

Samuel

Did you know all Zooki orders are certified carbon negative?

We're working to tread lightly as we grow as a business. In keeping with this, we've partnered with Carbonfund.org to offset our carbon footprint and bring Zooki carbon negative. We also provide a recycling reward scheme where you can earn rewards points in exchange for recycling your empty Zooki sachets with us. Simply follow the instructions on your recycling bag provided with all liquid sachet orders to get started.

We're always here to help so if you have any questions, thoughts or feedback, please don't hesitate to get in touch at

hello@zooki.com or 01253928393

Scan the QR code to learn about all the different ways you can earn rewards



2X

ROI

ENHANCING CUSTOMER EXPERIENCE

GIFT NOTES

